

➤ *Reseller*

➤ *Supplier*

➤ *Materials Management  
Partner*



**Power Equipment**

**Wireless Equipment**

**Transmission and Switching  
Equipment**

**Large In-Stock Selection**

**On-Demand Delivery**

AECI was established in 1978 and has become a premier reseller, supplier, and materials management partner of surplus OEM equipment for the communications, wireless, switching, and power industries. We offer our clients an extensive line of products, global sourcing and procurement, and no-risk solutions for managing surplus inventory.

We pride ourselves on creating and maintaining unique arrangements with our suppliers through our customized surplus inventory programs. This enables us to offer one of the largest in-stock selections available and to consistently create satisfied customers worldwide.



Worldwide Marketing, Sales, and Sourcing of:

Surplus, underutilized, or obsolete  
Telecommunications Products including  
but not limited to:

Power Equipment

Wireless Equipment

Transmission and Switching Equipment

Materials Management Solutions:

Designed to your Specifications

Revenue/Profit Sharing Programs

Flexible Compensation Arrangements

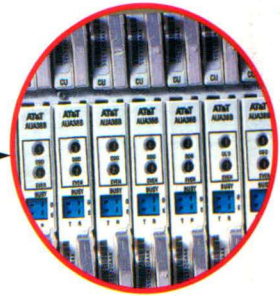
Other Services:

Import/Export

Distribution

Global Warehousing Programs

*Your Success is Our Success*



AECI can help you recover fair market value for your excess or underutilized telecommunications equipment. We take the time to learn your specific needs in order to offer versatile, customized revenue/profit sharing solutions.

Many of our programs are designed around our "Pay for Performance" philosophy where *we are compensated only when we perform.*

AECI is as committed to your success as you are. Our goal is to evaluate your requirements, fulfill your needs, and improve your bottom line. With that accomplished, your success is our success.



**American Electronic Components, Inc.**  
90 Fanny Road  
Boonton, New Jersey 07005  
P: 973.402.8282 F: 973.402.7676  
[www.aeciusa.com](http://www.aeciusa.com)